



APPLICATION FOR MARKETING MEMBER (Non-Voting)

Membership Period: January 1 – December 31, 2018

Membership Fee: \$2,500 (plus one-time \$250 application fee = \$2,750 total)

Payment Type: Check MasterCard VISA American Express

Please mail checks to 400 N. Columbus St., Suite 201, Alexandria, VA 22314. If paying with a credit card, you will be contacted for payment details.

MARKETING MEMBER companies include any firm, partnership, corporation or other organization which:

1. Markets and manufactures lubricants, but does not meet the ILMA Manufacturing requirements, AND
2. Owns and operates a lubricant storage facility while maintaining a finished product inventory or utilizes a toll blender to secure these services.

CONTACT INFORMATION

Company Name: _____
(COMPANY OR DIVISION OF A COMPANY)

Street Address: _____

City: _____ State/Province: _____ Zip/Postal: _____ Country: _____

Phone: _____ Fax: _____ Company Website: _____

IF DIFFERENT FROM STREET ADDRESS

Mailing Address: _____

City: _____ State/Province: _____ Zip/Postal: _____ Country: _____

DESIGNATED KEY REPRESENTATIVE TO ILMA

Name & Title: _____

Address: Same as Above _____

City: _____ State/Province: _____ Zip/Postal: _____ Email: _____

COMPANY BACKGROUND

Year Company Established: _____ Number of Employees: _____

Plant/Branch Locations: _____

Briefly describe your company's operations: _____

THE FOLLOWING SECTIONS MUST BE FULLY COMPLETED IN ORDER TO BE REVIEWED BY THE MEMBERSHIP COMMITTEE:

OPERATIONS INFORMATION

1. Briefly describe your overall operations: _____

2. Identify the goods and services which you supply to the independent lubricant manufacturing industry: _____

3. Do you own/operate a lubricant storage facility? YES NO

4. If NO, do you utilize a toll blender? YES NO

5. Name of toll blender: _____

both sides must be completed ➔

INDUSTRY REFERENCES

6. Please identify three **ILMA Manufacturing Members** who are familiar with your operations that we can call as a reference:
(For a complete list, go to www.ilma.org, click on "Membership" and "Member Companies.")

Company	Contact	Phone	Email
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

PRODUCT INFORMATION

7. Please check the box next to the products your company produces and/or services:

ADDITIVES

- Acids/Solvents
- Amides/Amines
- Antioxidants
- Biocides/Fungicides
- Extreme Pressure
- Dyes/Markers/Colorants
- Rust/Corrosion Inhibitors
- Sulfonates
- Viscosity Improvers

AUTOMOTIVE

- 2-Cycle Oils
- Aircraft Oils
- Antifreeze
- Passenger Car Motor Oils

- Heavy Duty Motor Oils
- Automotive Gear Oils
- Base Stocks
- Tractor/Hydraulic Fluids
- Automatic Transmission Fluids

BASE OILS

- Group I
- Group II
- Group III
- Group IV
- Esters
- Polyglycols
- Process Oils
- Waxes

INDUSTRIAL

- Chemical Degreasers
 - Cleaners
 - Food Processing Lubricants
 - Industrial Gear Oils
 - Industrial Engine Oils
 - Hydraulic Fluids
 - Synthetic Lubricants
 - Textile Lubricants
- METALWORKING FLUIDS**
- Coolants
 - Drawing Stamping Fluids
 - Metalworking Lubricants
 - Neat Oils

OTHER

- Additives-Aftermarket
 - Fuels
 - Greases
 - Paints/Coating
 - Specialty Chemicals
 - _____
- RAILROAD**
- Engine Oil
 - Hydraulic Oils

SERVICES/PACKAGING

- Consulting/Management Services
- Containers/Closures
- Custom/Contract Packaging
- Information Services
- Labels
- Laboratory Services
- Marketing Services
- Terminal Operations
- Used Oil Services
- Engineering Services

8. Please list your Principal Product Lines: _____

9. Please list your Company Brand name(s): _____

10. Please check the box next to the markets your company serves:

- | | | | | |
|--|--|--|--|---|
| <input type="checkbox"/> Aerospace | <input type="checkbox"/> Chemicals | <input type="checkbox"/> Fuels/Gasoline | <input type="checkbox"/> Mining | <input type="checkbox"/> Rubber |
| <input type="checkbox"/> Agriculture | <input type="checkbox"/> Compounder/Blenders | <input type="checkbox"/> Governmental | <input type="checkbox"/> Oil & Gas | <input type="checkbox"/> Sanitation |
| <input type="checkbox"/> Aluminum | <input type="checkbox"/> Construction | <input type="checkbox"/> Industrial | <input type="checkbox"/> Packaged Lubricants | <input type="checkbox"/> Steel |
| <input type="checkbox"/> Appliance Manufacturing | <input type="checkbox"/> Electronics | <input type="checkbox"/> Logging/Lumber | <input type="checkbox"/> Paints/Coatings | <input type="checkbox"/> Textile |
| <input type="checkbox"/> Asphalt/Paving | <input type="checkbox"/> Elevator/Escalator | <input type="checkbox"/> Lubricant Marketers | <input type="checkbox"/> Personal Care | <input type="checkbox"/> Transportation |
| <input type="checkbox"/> Automotive | <input type="checkbox"/> Fleet | <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Plastics | <input type="checkbox"/> Utilities |
| <input type="checkbox"/> Aviation | <input type="checkbox"/> Food Processing | <input type="checkbox"/> Marine | <input type="checkbox"/> Pulp/Paper | <input type="checkbox"/> Woodworking |
| <input type="checkbox"/> Bulk Lubricants | <input type="checkbox"/> Fuel Additives | <input type="checkbox"/> Metalworking | <input type="checkbox"/> Refrigeration | |

ALL APPLICANTS MUST SIGN

I affirm that the information provided in this membership application is complete and accurate, and understand that any misrepresentation may result in rejection of the application or termination of membership.

I have read and our company is committed to using its best efforts to comply with ILMA's Code of Ethics. If our company has its own code of ethics or conduct that prevents the company from acknowledging ILMA's Code of Ethics, a copy of our code of ethics or conduct is attached to this membership application. I understand that ILMA has the right to test our products under its quality testing program, and our products will be included in the random generator for the program within the first year of membership.

ILMA has the company's permission to discuss this membership application with any of the references provided in the application. As part of such reference checks, ILMA is further permitted to inquire as to whether any concerns exist with our company's ability to comply with ILMA's Code of Ethics. I acknowledge that this membership application can be rejected based upon such concerns.

Signature: _____ Date: _____

INDEPENDENT LUBRICANT MANUFACTURERS ASSOCIATION